

# **Case Study - Actirox**

### **Details**

Industry: Industrial Manufacturing VSM Product: VSM Actirox (AF799) Workpiece Material: Galvanneal Steel Machine Type: Right Angle Grinder Disc Size & Grit: 4 1/2" x 7/8", 36G

## Challenge

Competitors faced supply disruptions, leaving the customer unable to find a suitable alternative. VSM was recommended as a reliable solution to resolve these issues.

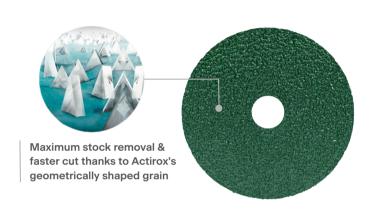
#### Solution

VSM provided an effective solution with its Actirox AF799 discs, outperforming the competitor. Through a series of tests on steel door welds, VSM proved superior in its price and performance. Notably, the Actirox discs maintained usability longer than competing products which required more frequent replacements. Additionally, VSM offered a cost advantage of 7% lower price per disc. This allowed the customer to save money without compromising quality.

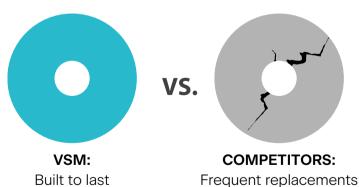
## Result

- · Cost effective:
  - Fewer discs needed
  - Overall lower operational costs
  - 7% cost savings
- 2X longer lifespan:
  - High quality backing
  - Maintains productivity
- Economically superior:
  - Minimizes frequency of purchases

# **AF799**



# **VSM Actirox lifespan**



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